

**MEMORANDUM OF UNDERSTANDING  
(MOU)**

**BETWEEN**



**TECNIA INSTITUTE OF ADVANCED STUDIES**

Institutional Area, Madhuban Chowk, Rohini, Delhi-110085

**&**



**KRUTRIM INSIGHTS**

E-47A ,Sobha International City , Sector-109, Gurugram, Haryana-122017

**28<sup>th</sup> April 2026**

Director  
Tecnla Institute of Advanced Studie  
(Affiliated to GGSIP University Dell  
Madhuban Chowk, Rohini, Delhi-8:

For KRUTRIM INSIGHTS  
Proprietor  
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This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the **28** day of April, **2026**.,

**BETWEEN**

Tecnia Institute of Advanced Studies, O/A: Institutional Area, Madhuban Chowk, Rohini, Delhi-110085 the First Party represented herein by its Dr. Nivedita, Training & Placement Officer, TIAS (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

Tecnia Institute of Advanced Studies (TIAS) is a Flagship of Tecnia Group of Institutions; one of the Premier NAAC accredited "A" Grade Institute; Approved by AICTE, Ministry of HRD, Gol and Affiliated to GGSIP University, Delhi; Recognized under Section 2(f) of UGC Act, 1956. The Institute conducts MBA, BBA, BA (&MC) & BCA Programmes in both shifts. The institute is ISO 9001:2015, ISO 14001:2015, ISO 21001:2018 & ISO 51001: 2018 Certified and Instituted is Top 50 Best B-School in North Zone by The Week Hansa Research Survey, Top 50 Private Institute in India by Times BBA Education Ranking Survey; The institute has established Institution Innovation Council (IIC) under the MHRD, Gol in Entrepreneurship Development Cell to promote Innovation and Start up. Institute also provides Value Added Programs & Career Counseling Session, Capabilities Training to enhance, and technical Expertise knowledge for development of young professional. The institute had setup TIAS-NPTEL Local chapter to complete MOOCs Course with e-certification for making students employable. Institute has ultra-Modern infrastructure and impart value Based Education, conducts Training, Research & Consultancy, National and International conferences and seminars, faculty exchange programme, Technical cum Cultural Fest etc. since 1998. The Institute is located at a prime location and has state-of-the-art facilities, erudite faculties, dedicated staff members and an ambiance to fulfill admirable academic pursuit.

**AND**

**Krutrim Insights, E-47A ,Sobha International City ,Sector-109, Gurugram, Haryana-122017, the Second Party**, and represented herein by its **Proprietor, POOJA GUPTA of Krutrim Insights** (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

The Second Party facilitated various training and development programs in India; to promote internship, Live Projects for practical training, and industrial visit, the Second Party is promoted by Pooja Gupta.

Krutrim Insights , an EdTech Company engaged in the business of education, training and skill development in the fields of Artificial Intelligence, web development, data science, machine learning, generative AI, automation, and emerging technologies. The company's primary scope of work includes, but is not limited to:

1. Designing, developing, and delivering educational programs (online, offline, or hybrid) focused on AI-assisted development, full-stack engineering, machine learning, generative AI, data analytics, and automation tools.



Director  
Tecnia Institute of Advanced Studies  
Affiliated to GGSIP University Delhi  
Madhuban Chowk, Rohini, Delhi-110085

For KRUTRIM INSIGHTS  
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2. Providing hands-on, project-based learning, mentorship, workshops, bootcamps, certifications, and practical training aligned with current industry requirements.
3. Career enablement services, including resume building, internship provision, portfolio development, interview preparation, placement assistance, and professional upskilling for students, working professionals, and career switchers.
4. Organizing seminars, webinars, conferences, community programs, and corporate training engagements related to technology education and AI-driven transformation.

**WHEREAS:**

- A) ("First Party" is a Higher Educational Institution named: Tecnia Institute of Advanced Studies and "Second Party" **named Krutrim Insight**, are hereinafter jointly referred to as 'Parties' and individually as 'Party')
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of,
  - Student Induction Program
  - Exchanging of expertise by means of Guest Lectures, Workshop, Seminar, Conference for the benefit of Faculty & Students,
  - Value Added Program
  - Short Term Capability Enhancement Program
  - Hiring students for internship and live project for practical training,
  - Skill Development
  - R&D Services,
  - Summer Internship
  - Industrial Visit
  - Entrepreneurship
  - Career Counseling
  - Career Guidance
  - Entrepreneurship & Startup
  - Placement Opportunities
  - Expert for Institutions Innovation Council, , Ministry of Education (MoE)
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest;

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:**

**CLAUSE 1 CO-OPERATION**

  
Tecnia Institute of Advanced Studies  
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Madhuban Chowk, Rohini, Delhi-85

  
**For KRUTRIM INSIGHTS**  
Proprietor

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institution** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

## CLAUSE 2: SCOPE OF THE MEMORANDUM OF UNDERSTANDING (MOU)

- 2.1 The Second Party may offer structured training programs, including **paid courses integrated with internship and live project opportunities**, designed to enhance practical learning and industry readiness of students. The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.
- 2.3 **Internships and Placement of Students:** Second Party will actively engage to help the delivery of the Internship and placement of students of the First Party into internships/jobs, as per AICTE internship Policy. The internships and training programs facilitated under this MOU may be part of structured **paid courses offered by the Second Party**, which include training, mentorship, and internship opportunities. Participation in such programs shall be subject to applicable fees, as communicated separately to the students.

2.4

For Students of Management

- Providing industrial exposure to the management students to understand the practical situations and operational activities of the organizations.

  
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- 2.13 **Branding & Strengthen of Relations:** Both the parties agree to use logo of each other for branding and strengthen of relations and can publicize on website and other social media. The students of Tecnia Institute of Advanced Studies undergoing internship with Stallion Capital Management Pvt. Ltd. may use the logo of the company on the report that would be submitted for final evaluation.
- 2.14 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
- 2.15 There is no financial commitment on the part of the **Tecnia Institute of Advanced Studies**, the First Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be dealt separately.

#### **CLAUSE 3: INTELLECTUAL PROPERTY**

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

#### **CLAUSE 4: VALIDITY**

This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period **Krutrim Insights**, the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of **Krutrim Insights**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU

- 4.1 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations

#### **CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that First Party, **M/s Tecnia Institute of Advanced Studies** and Second Party, **Krutrim Insights**, are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

#### **CLAUSE 6: ARBITRATION**

- 6.1 Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties; In case aggrieved parties are not satisfied and the amicable solution is not possible, the same shall be referred for arbitration to panel of two arbitrators each to be appointed by the "parties" as per the provisions of Arbitration and Conciliation Act 1996 as amended/notated. The place of the arbitration shall be at notified by the parties. This undertaking is to be construed in

  
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accordance with Indian Law with exclusive jurisdiction in the Courts of Delhi only.

**IN WITNESS WHEREOF**, the parties hereto have executed this MOU in their corporate names by their respective officers duly authorized, on the respective dates hereinafter mentioned



**For Technia Institute of Advanced Studies  
(First Party)**

Name: Dr. Ajay Kumar,  
Director

Date: 28/4/2026



**For KRUTRIM INSIGHTS**

**For Krutrim Insights  
(Second Party)**

Name: Pooja Gupta, Proprietor

Date: 28/4/2026