



# TECNIA INSTITUTE OF ADVANCED STUDIES

NAAC ACCREDITED GRADE "A" INSTITUTE

Approved by AICTE, Ministry of HRD, Govt. of India Affiliated To GGSIP University  
Recognized under Sec 2(f) of UGC ACT 1956

INSTITUTIONAL AREA, MADHUBAN CHOWK, ROHINI, DELHI- 110085

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## Workshop on Product Development

Online



**INSTITUTION'S  
INNOVATION  
COUNCIL**

(Ministry of HRD Initiative)

TECNIA INSTITUTE OF ADVANCED STUDIES  
EDC:TECNIA INCUBATOR

*The Cradle of Exports*



**Mr. Kanwaljit Singh**  
Founder and CEO  
Proftrain Mentors  
Financial Advisor  
and Coach



**10 OCTOBER**

Saturday



**Inderpreet Singh**  
Assist prof.  
Co -convener



**PM  
1:00**



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*(Signature)*  
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TECNIA INSTITUTE OF ADVANCED STUDIES  
NEW DELHI - 110085

**INSTITUTION'S INNOVATION CELL**

**REPORT**

**EVENT** : Workshop  
**TOPIC** : Product Development  
**DATE** : 10<sup>th</sup> October'2020  
**TIME** : 1:00 pm to 2:00 pm  
**Venue** : Zoom online  
**Convener** : Dr. Rashmi Gujrati  
**Co- Convener** : Inderpreet Singh  
**Resource Person** : Mr. Kanwaljit Singh

**Objectives**

1. To enrich the participants with the usage of money in an intelligent way.
2. To make the participants the various options available to them for investing in the market
3. To provide participants highlight about the Mutual Funds investing system
4. To make the participants aware about the threats and strengths of mutual funds investing in the world.

**Report**

This Workshop was intended to train participants with the different methods of investing money and utilizing their money in an efficient way so that they are able to make their money grow and save it for future use in an efficient manner.

The participants learnt about the various techniques which are available in the, market to utilize their money in which one included Mutual funds was introduced as the best option around. In workshop complete online guidance was given by resource person. Workshop has enabled them to analyze & interpret the investing opportunities and techniques to make their money grow in future.

## Resource Person

The resource person of the workshop was Mr. Kanwaljit Singh

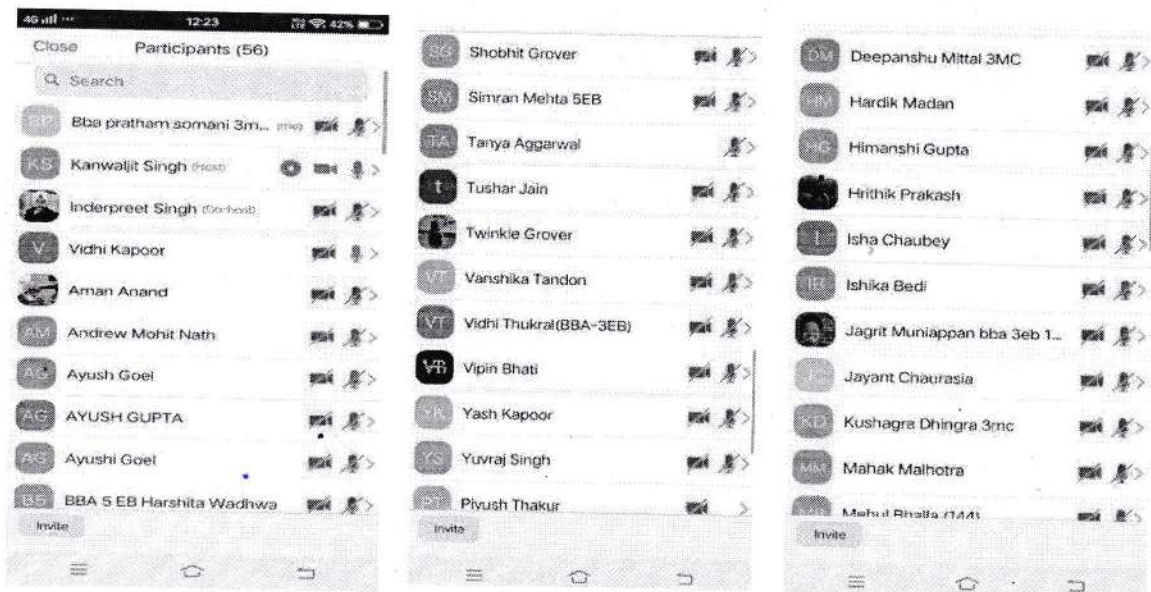
## Speaker 1: Mr. Kanwaljit Singh

Mr. Kanwaljit Singh is an investment advisor in L&T Finance Services.

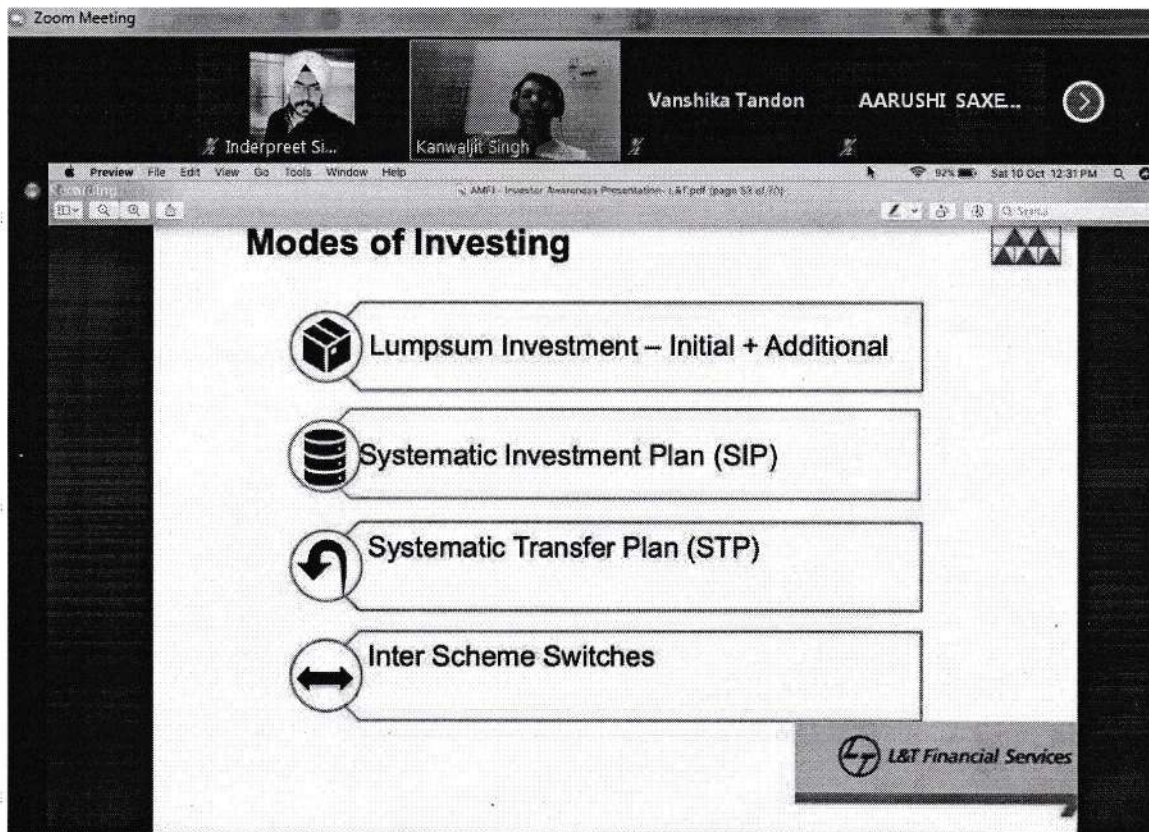
## Topic: "How to Use Money".

Mr. Kanwaljit Singh addresses about the following concerns as an investor:

- Mr. Kanwaljit Singh gave a brief about how money should be utilized and how to maintain the investment and savings ratio to have an efficient use of money.
- He informed about the various types of investment opportunities available in the market.
- He informed how value of money decreases by time due to inflation so, one should be prepared for the near future.
- A key point the speaker addressed was to invest in mutual funds which is the safest option, because it enables us to invest at different things at once, which is the major criteria one should remember i.e. to not to invest in one single thing.
- Mr. Kanwaljit told us about different modes of mutual funds like lump sum investment, SIP, Systematic Transfer Plan and Inter Scheme Services, in which he told us how our money value increases over time as, mutual funds helps us to increases the value only if we keep on multiplying the time value to minimize the risk.
- To conclude Mr. Kanwaljit also recommended investing in direct plans, and diversifying the money as much possible and be assured of what is to be done with the money value keeping in mind that it is a valuable resource to live life.



*Participants in Workshop*

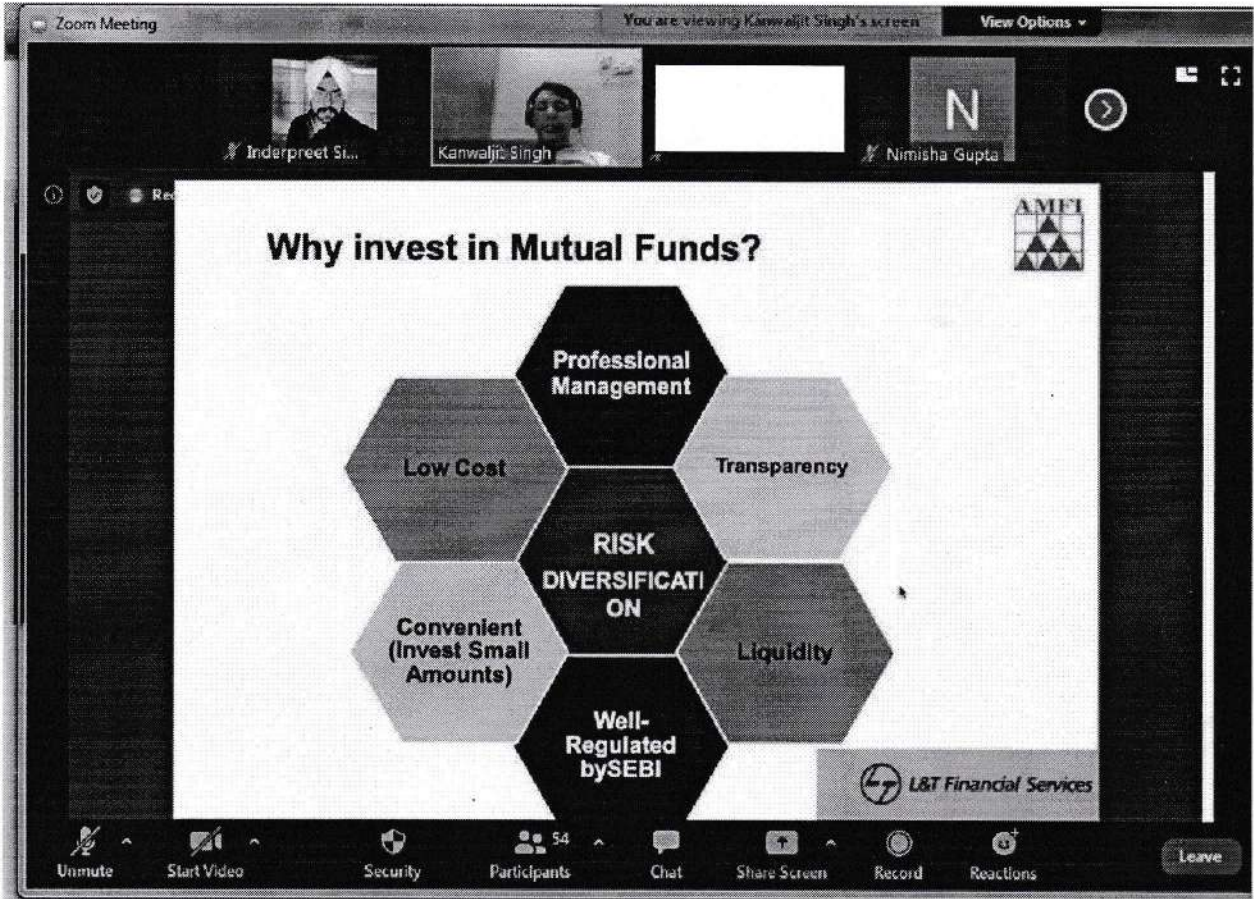


*Speaker Elaborating about the Modes of Investing*

Mr. Kanwaljit Singh also guided the students regarding the different forms of investing in market as per the capability of individual like

- **Systematic Investment Plan (SIP)**- Mr. Singh explained SIP as an option where you invest a fixed amount in a mutual fund scheme at regular intervals.
- **Systematic Transfer Plain(STP)**- An STP is a plan that allows investors to give consent to a mutual fund to periodically transfer a certain amount / switch (redeem) certain units from one scheme and invest in another scheme of the same mutual fund house.
- **Lumpsum Investment**- A lump sum can be invested in a lower risk profile scheme and a systematic transfer plan set up into an equity fund. Lump sum investment can be made by filling up an application form in case of a new folio and an additional investment form in case of an existing folio with the fund house.

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*Mr. Kanwaljit Singh explained the benefits of mutual funds*

The most important benefit of investing in a Mutual Fund is that the investor can redeem the units at any point in time. Unlike Fixed Deposits, Mutual Funds have flexible withdrawal but factors like the pre-exit penalty and exit load should be taken into consideration. Among other benefits of Mutual Funds the most important benefit is its flexible nature. Investors need not put in a huge amount of money to invest in a Mutual Fund. Investment can be as per the cash flow position.

Mutual Funds are easily accessible and you can start investing and buy mutual funds from anywhere in the world. An asset management companies (AMC) offers the funds and distributes through channels like:

- Brokerage Firms
- Registrars like Karvy and CAMS
- AMC'S Themselves
- Online Mutual Fund Investment Platforms
- Agents and Banks

In a Mutual Fund, funds are collected from many investors, and then the same is used to purchase securities. These funds are however invested in assets which therefore helps one save on transaction and other costs as compared to a single transaction. The savings are passed on to the investors as lower costs of investing in Mutual Funds.


*Sandeep*  
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Zoom Meeting


Inderpreet Si... Kanwaljit Singh Hrithik Prakash Manish Arora

Recording

## SEBI Complaints Redress System



**SCORES**  
Sebi Complaints Redress System  
Register Complaints online



SEBI has provided a centralized web based complaints redress system on its portal, named 'SCORES'.

If you are not satisfied with the response from a particular Mutual Fund/company/intermediary, you may then lodge an online complaint with SEBI through SCORES to get your complaint redressed.

SEBI takes up the complaints registered via SCORES with the concerned company / mutual fund / intermediary for timely redressal.

To log on to SCORES System, please visit <http://scores.gov.in/>

L&T Financial Service

*Speaker explaining about the SEBI Redress system*

We are very grateful to you sir for giving your precious time and motivating us with your words on investing concept

### **Learning outcome**

1. Participants have learnt about how money should be utilized.
2. Participants have learnt about how money value can be multiplied over time.
3. Participants have analyzed about the investing opportunities.
4. Participants have interpreted how to use mutual funds as a resource to increase the money value over time, elaborating to what sources are available in the mutual funds area.

\*\*\*\*

*Sanjay*

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S. NO	NAME	ENROLLMENT NUMBER	COURSE
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2	AKSHAT GARG	00917001719	BBA
3	VIBHOR	01617001719	BBA
4	MANAV JAWA	03717001719	BBA
5	ROHAN MITTAL	01717001719	BBA
6	RIYA GOEL	05817001719	BBA
7	ARYAN ATREYA	01117001719	BBA
8	PRITI	03417001719	BBA
9	NITYAM TALWAR	06517001719	BBA
10	RIYAZ MONGA	10917001719	BBA
11	DINKY GOGIA	07517001719	BBA
12	MANISH ARORA	35621301718	BBA
13	JAYANT CHAURASIA	42921301718	BBA
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19	RAGHAV SACHDEVA	40921301718	BBA
20	SHIVAM GUPTA	03321301719	BBA
21	SAHIL KHAN	07921301719	BBA
22	AARUSHI SAXENA	12117001719	BBA
23	VISHAL CHHALANI	14617001718	BBA
24	UMANG GUPTA	13617001719	BBA
25	GURPREET KAUR	36817001719	BBA
26	SHIVAM GOEL	36017001718	BBA
27	VAIBHAV SATIJA	10421301719	BBA
28	AJAY KASHYAP	09221301719	BBA
29	KUMKUM VATS	07321301719	BBA
30	JAGRIT	10321301719	BBA
31	SOUMIK PAL	10721301719	BBA
32	SHAMBHU	13517001719	BBA
33	PAWAN SAINI	11017001719	BBA
34	KARTIK GARG	06917001719	BBA
35	RAGHAV GAUR	11317001719	BBA
36	VANSH SHARMA	09917001719	BBA
37	SAKSHI SHARMA	06317001719	BBA
38	MUDIT	10017001719	BBA
39	YUVRAJ SINGH	09317001719	BBA
40	HARSHIT GROVER	10317001719	BBA

41	KANISHKA KALRA	12017001719	BBA
42	SARTHAK VERMA	09117001719	BBA
43	MEHAK CHANDNA	09417001719	BBA
44	KARTIK BISHT	08817001719	BBA
45	HIMANSHI GOGIA	11917001719	BBA
46	JATIN CHAWLA	01821301718	BBA
47	PRATHAM CHAUHAN	03021301718	BBA
48	SATYAM BHARDWAJ	04121301718	BBA
49	AISH JAIN	40821301718	BBA
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51	ANSHUMAN GOGIA	00321301718	BBA
52	RISHIKA GULATI	44121301718	BBA
53	SOMYA VERMA	44221301718	BBA
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